

## Target Towns

## Target ARV

City/Town	Zip	Adjusted Median	90% of Median	70% of Median
Acton	01720	\$533,375	\$480,038	\$373,363
Amesbury	01913	\$340,000	\$306,000	\$238,000
Andover	01810	\$561,000	\$504,900	\$392,700
Arlington	02474	\$685,100	\$616,590	\$479,570
Ashby	01431	\$236,470	\$212,823	\$165,529
Ashland	01721	\$408,850	\$367,965	\$286,195
Auburn	01501	\$238,000	\$214,200	\$166,600
Avon	02322	\$306,000	\$275,400	\$214,200
Ayer	01934	\$314,500	\$283,050	\$220,150
Bedford	01730	\$637,500	\$573,750	\$446,250
Belmont	02478	\$977,500	\$879,750	\$684,250
Bellingham	02019	\$293,250	\$263,925	\$205,275
Beverly	01915	\$412,675	\$371,408	\$288,873
Billerica	01821	\$391,850	\$352,665	\$274,295
Boxborough	01719	\$638,563	\$574,706	\$446,994
Boxford	01921	\$573,750	\$516,375	\$401,625
Braintree	02184	\$416,500	\$374,850	\$291,550
Brookline	02445	\$1,622,225	\$1,460,003	\$1,135,558
Burlington	01803	\$494,700	\$445,230	\$346,290
Cambridge	02138	\$1,275,000	\$1,147,500	\$892,500
Canton	02021	\$484,415	\$435,974	\$339,091
Carlisle	01741	\$765,000	\$688,500	\$535,500
Chelmsford	01824	\$381,013	\$342,911	\$266,709
Cohasset	02025	\$792,207	\$712,986	\$554,545
Concord	01742	\$1,007,250	\$906,525	\$705,075
Danvers	01923	\$404,600	\$364,140	\$283,220
Dedham	02026	\$442,000	\$397,800	\$309,400
Dover	02030	\$1,219,750	\$1,097,775	\$853,825
Dracut	01826	\$310,633	\$279,569	\$217,443
Duxbury	02332	\$573,750	\$516,375	\$401,625
Everett	02149	\$379,950	\$341,955	\$265,965
Framingham	01702	\$388,875	\$349,988	\$272,213
Georgetown	01833	\$380,375	\$342,338	\$266,263
Gloucester	01930	\$390,915	\$351,824	\$273,641
Groton	01450	\$470,900	\$423,810	\$329,630
Groveland	01834	\$357,000	\$321,300	\$249,900
Hanover	02339	\$466,650	\$419,985	\$326,655
Hamilton	01982	\$510,850	\$459,765	\$357,595
Harvard	01451	\$503,519	\$453,167	\$352,463

Haverhill	01830	\$287,300	\$258,570	\$201,110
Holbrook	02343	\$297,500	\$267,750	\$208,250
Holliston	01746	\$403,750	\$363,375	\$282,625
Hopkinton	01748	\$585,650	\$527,085	\$409,955
Hudson	01749	\$352,832	\$317,549	\$246,983
Ipswich	01938	\$461,550	\$415,395	\$323,085
Lancaster	01523	\$335,283	\$301,754	\$234,698
Leicester	01524	\$212,500	\$191,250	\$148,750
Lexington	02420	\$998,750	\$898,875	\$699,125
Lincoln	01773	\$956,250	\$860,625	\$669,375
Littleton	01460	\$467,500	\$420,750	\$327,250
Lowell	01850	\$263,500	\$237,150	\$184,450
Lynnfield	01940	\$562,700	\$506,430	\$393,890
Malden	02148	\$412,250	\$371,025	\$288,575
Manchester by the sea	01744	\$767,125	\$690,413	\$536,988
Marblehead	01945	\$584,375	\$525,938	\$409,063
Maynard	07154	\$324,488	\$292,039	\$227,141
Medfield	02052	\$569,500	\$512,550	\$398,650
Medford	02153	\$523,600	\$471,240	\$366,520
Medway	02053	\$373,915	\$336,524	\$261,741
Melrose	02176	\$548,675	\$493,808	\$384,073
Merrimac	01860	\$356,873	\$321,185	\$249,811
Methuen	01844	\$310,250	\$279,225	\$217,175
Middleboro	02346	\$282,200	\$253,980	\$197,540
Middleton	01949	\$565,250	\$508,725	\$395,675
Milford	01757	\$303,663	\$273,296	\$212,564
Millis	02054	\$385,900	\$347,310	\$270,130
Milton	02186	\$605,200	\$544,680	\$423,640
Nahant	01908	\$493,000	\$443,700	\$345,100
Natick	01760	\$544,850	\$490,365	\$381,395
Needham	02492	\$909,500	\$818,550	\$636,650
Newbury	01922	\$467,500	\$420,750	\$327,250
Newburyport	01950	\$586,458	\$527,812	\$410,520
Newton	02456	\$1,062,500	\$956,250	\$743,750
North Andover	01845	\$516,800	\$465,120	\$361,760
Northborough	01532	\$382,500	\$344,250	\$267,750
North Reading	01864	\$480,250	\$432,225	\$336,175
Norwell	02061	\$561,000	\$504,900	\$392,700
Norwood	02062	\$407,915	\$367,124	\$285,541
Paxton	01612	\$258,783	\$232,904	\$181,148
Peabody	01960	\$378,250	\$340,425	\$264,775
Pembroke	02359	\$356,150	\$320,535	\$249,305
Pepperell	01463	\$314,500	\$283,050	\$220,150
Plainville	02762	\$327,250	\$294,525	\$229,075
Quincy	02169	\$425,000	\$382,500	\$297,500

Randolph	02368	\$323,000	\$290,700	\$226,100
Reading	01867	\$531,250	\$478,125	\$371,875
Revere	02151	\$374,000	\$336,600	\$261,800
Rockland	02370	\$290,913	\$261,821	\$203,639
Rockport	01966	\$492,363	\$443,126	\$344,654
Rowley	01969	\$492,150	\$442,935	\$344,505
Salem	01970	\$361,250	\$325,125	\$252,875
Saugus	01906	\$382,500	\$344,250	\$267,750
Sharon	02067	\$459,000	\$413,100	\$321,300
Sherborn	01770	\$680,000	\$612,000	\$476,000
Shirley	01464	\$317,900	\$286,110	\$222,530
Somerville	02143	\$699,125	\$629,213	\$489,388
Southborough	01745	\$584,375	\$525,938	\$409,063
Stoneham	02180	\$476,000	\$428,400	\$333,200
Stoughton	02072	\$335,708	\$302,137	\$234,995
Stow	01775	\$488,750	\$439,875	\$342,125
Sudbury	01776	\$643,875	\$579,488	\$450,713
Swampscott	01907	\$501,458	\$451,312	\$351,020
Tewksbury	01876	\$378,250	\$340,425	\$264,775
Topsfield	01983	\$514,250	\$462,825	\$359,975
Townsend	01469	\$256,700	\$231,030	\$179,690
Tyngsborough	01879	\$349,350	\$314,415	\$244,545
Wakefield	01880	\$486,200	\$437,580	\$340,340
Walpole	02032	\$459,000	\$413,100	\$321,300
Waltham	02451	\$522,750	\$470,475	\$365,925
Watertown	02471	\$569,500	\$512,550	\$398,650
Wayland	01778	\$663,000	\$596,700	\$464,100
Wellesley	02457	\$1,251,625	\$1,126,463	\$876,138
Wenham	01984	\$578,000	\$520,200	\$404,600
Westborough	01581	\$441,788	\$397,609	\$309,251
West Newbury	01985	\$499,375	\$449,438	\$349,563
Westford	01886	\$504,050	\$453,645	\$352,835
Westminster	01473	\$297,500	\$267,750	\$208,250
Weston	02493	\$1,219,750	\$1,097,775	\$853,825
Westwood	02090	\$640,900	\$576,810	\$448,630
Weymouth	02188	\$357,425	\$321,683	\$250,198
Wilmington	01887	\$458,915	\$413,024	\$321,241
Winchendon	01475	\$175,525	\$157,973	\$122,868
Winchester	01890	\$997,900	\$898,110	\$698,530
Woburn	01801	\$430,950	\$387,855	\$301,665